



# San Diego Ship Modelers' Guild

1306 N. Harbor Drive

San Diego, CA 92101

January 1994

NEWSLETTER

Volume 18, Number 12



The Liner she's a lady, an' she never  
 looks nor 'eeds--  
 The Man-o'-War's 'er 'usband, an' 'e  
 gives 'er all she needs,  
 But, oh, the little cargo boats that sail  
 the wet seas roun',  
 They're just the same as you an' me  
 a-plyin' up and down!

From: The Liner She's a Lady  
 Rudyard Kipling 1895

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January						
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### NEXT MEETING NIGHT:

Thursday - Jan 20

7:00 PM aboard the  
Berkeley

BRING A MODEL OR  
PARTS FOR SAME!



The SDSMG Newsletter Editors and the  
 entire staff wish you and yours:

# Happy New Year

OUR "M.O.T.Q." LIGHTED DISPLAY CASE:

If you haven't been aboard Berkeley in the day time lately, you'll want to check-out our now-lighted "Modeler of the Quarter" display case. Track lights were recently installed by museum staff members above the showcase. This improvement came about from a suggestion and vote at our last November's meeting. Don't know what the final cost was, as we voted to allocate up to \$50.00 for this purpose. With Phil Matson our current "MOTQ", the timing of this improvement could not have been better since it was difficult to see and really appreciate all of the very fine detail on his models now on display. Incidentally, the case itself came into being largely from the work and dedication of one man; Joe Bompensiero. The style was patterned after the USN WWI-era display case containing the USS SAN DIEGO (ex-CALIFORNIA) located in the same display area.

\*\*\*\*\*

CHRISTMAS PARTY A BIG SUCCESS:

Our 1993 Christmas party was, without a doubt, the finest we have ever had. Master Bob Crawford arranged for our group to use the topside area on the Berkeley where we usually meet. In more prosperous times, this space is generally rented out far in advance.

The entire topside deck had been lavishly decorated by museum staff members. With First Mate Jim Hawkins and Doug McFarland taking charge of all the fine food and libation, all the rest of of us had to do was show up. The caterer laid-out a very appetizing, eye-appealing buffet of ham, turkey, twice-baked potatoes,veggies, salads, cookies and other desserts.

With plenty of tables available in "booth" areas, no one had to eat standing up or trying to balance plates between their knees. About 35 members and their guests attended. The only way the party could have been better would had all of our members been there.

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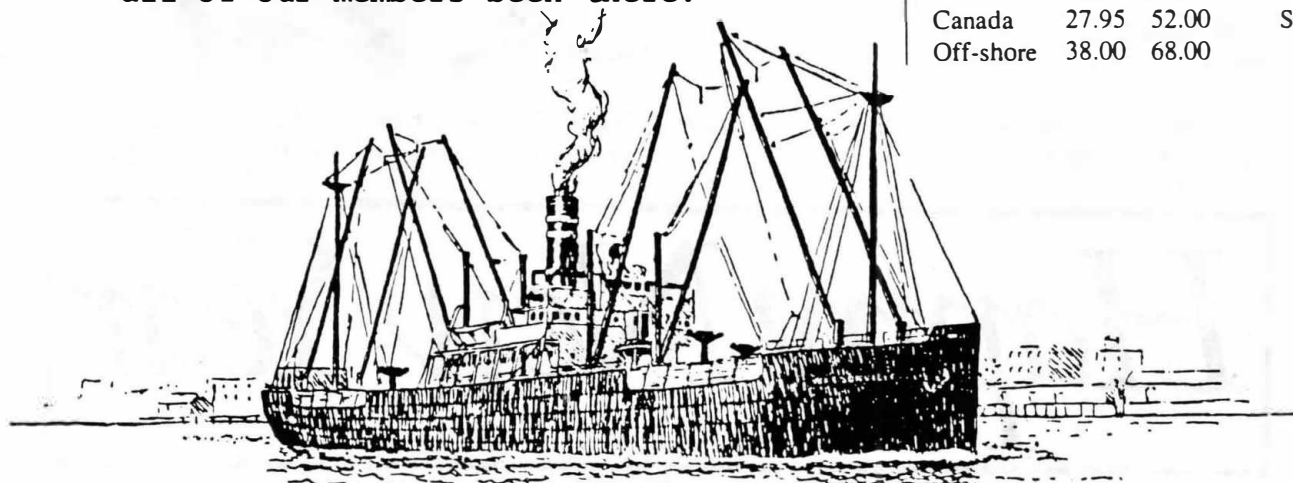
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Tear Here

PLEASE check your address label...  
If it says "93" we haven't rec'd your 1994 Dues.

1994  
DUES: \$15.00

SEND TO:  
Ed F. White  
/redacted/

Pls. make checks  
out to SDSMG.

**SAN DIEGO SHIP MODELER'S GUILD  
MEMBERSHIP APPLICATION**

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

\_\_\_\_\_ ZIP CODE \_\_\_\_\_

PHONE NUMBER: \_\_\_\_\_ Wife's Name: \_\_\_\_\_

RENEWAL MEMBERSHIP  NEW MEMBERSHIP

ARE YOU A MEMBER OF THE SAN DIEGO MARITIME MUSEUM ASSOCIATION? YES  NO

BASIC MODELING INTEREST:

- KIT  SCRATCH
- FIBERGLASS/PLASTIC  SOLID  PLANK/FRAME
- STATIC  RADIO CONTROL
- SAIL  POWER
- PLEASURE  MILITARY  COMMERCIAL

LIST MODELS YOU HAVE WORKED ON. (PUT A STAR BY THOSE CURRENTLY WORKING ON.)

<u>VESSEL NAME</u>	<u>VESSEL TYPE</u>	<u>NAME OF KIT, SCALE, ETC.</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
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_____	_____	_____

WHAT OTHER VESSELS DO YOU HAVE MATERIAL ON (PLANS, KITS STILL IN THE BOX, BOOKS, ETC.)? \_\_\_\_\_

WHAT TOPICS WOULD YOU LIKE PRESENTED AT MEETINGS? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

BEGINNERS SHIP MODEL APPRAISING:

The following article appeared in the Jan/Febr '94 issue of MODEL SHIP BUILDER. (The Guild's copy is available in the Model Shop aboard the Berkeley.) Several years ago the late Cdr. Bill Benson once told this writer that as a very rough "rule" he used in estimating the price of a proposed model, he used \$100 an jnch or \$1,000 a foot as a general rule. Might be an interesting topic for discussion at a future guild meeting which is why this is included in this newsletter.

# The Editor's Log

by Jeff Phillips

A question that is often asked is "how much is my ship model worth?". My first response is, "whatever you can get". Prices of finished ship models range all over the board. There is no real set rule to pricing, though experience and accuracy bring the higher prices. If you can build a ship model in 14 days with \$25 worth of materials and sell it for \$10,000, then more power to you.

Most modelers don't sell their ship models, but need an estimate for insurance purposes. I have found that two rules of thumb work as a starting point for those who have never sold (or priced) their ship models.

1. If the model is a kit and you have done a reasonable job of following the instructions, then your formula for pricing should be five times the price of the kit. Thus, a \$100 kit would worth \$500. If you did significant research on the ship and made historically correct changes (that can be documented) then add 25% to the formula. This makes the selling price \$625. If you feel you changed more than 40% of the kit during construction, then use rule of thumb #2.

2. If the model is scratch built and historically accurate, start with the following information: cost of materials and the number of hours it took to complete the project. Determine the hourly rate (take the average hourly rate of your current/or last full-time job as a good indicator, then deduct 75%). Nobody said this would be a fair price, but it does work out

realistically compared to known sales. If it took you 800 hours to build the model and you earn \$12/hour, then the number is \$2,400 (\$12-75% = \$3: \$3 x 800 = \$2,400). Take this number and add to it your cost of materials, this will give you an average worth of your model.

Building time should be considered as the time sitting in front of the model doing actual construction. Research time, time buying materials, time setting up your workshop and the time just staring at the plans don't count in this formula. Like I said, its not fair, but its real.

These formulas are only for the beginner modeler, or for the modeler who has never sold a model before. There are modelers who have sold models for much more, however, they have the proven track record. This is only the starting point.

\* \* \* \* \*



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Please allow six to eight weeks for delivery. Subscription will start with next available issue.

# SHIP MODELERS *Association*



## WESTERN SHIP MODEL CONFERENCE AND EXHIBIT

The first WESTERN SHIP MODEL CONFERENCE AND EXHIBIT will be held on-board the R.M.S. Queen Mary at Long Beach, California on March 25, 26, and 27, 1994. The conference is being hosted by the Ship Modelers Association.

The conference will begin with a reception on Friday evening, March 25, in the Queen Mary Exhibition Hall, where static displays of period and modern ship models, as well as scale radio control ship models can be viewed. Participants are invited to show their models during the conference. Models are requested to arrive any time on Thursday, March 24, but will also be accepted on Friday.

Prominent speakers will address various subjects of interest to model makers and maritime enthusiasts on Saturday, March 26. That evening, there will be a banquet dinner in the Queen Salon. Informal round table discussions will be held on Sunday.

Vendors of books, supplies, and tools will be present all three days to show, discuss, and sell their products.

Participants and their families will have the opportunity of staying on-board the Queen Mary at reduced rates for up to three days before and three days after the conference. The rooms are the original first class state rooms which are largely unchanged except for modernized plumbing. Outside activities such as trips to Disneyland, Knott's Berry Farm, and other points of interest will be available to families. Additional details will be found in the information packet.

To make reservations on the Hotel Queen Mary, participants should call (310) 435-3511. Rates are:  
 \$59 single/double (Inside)  
 \$69 single/double (Land View)  
 \$79 single/double (Harbor View)  
 Plus 12% local tax.

### WESTERN SHIP MODEL CONFERENCE AND EXHIBIT REGISTRATION FORM

		Each	Number	Total
Name _____	Conference Registration	\$20	___	___
Address _____	Late Registration, After March 10	\$25	___	___
City, State, Zip _____	Friday Evening Reception	\$20	___	___
Country _____	Saturday Evening Banquet	\$32.50	___	___
Telephone _____	Sliced Sirloin of Beef		___	___
Affiliation _____	Filet of Sea Bass		___	___
Will you bring a ship model to display?	Pasta Primavera		___	___
Yes ___ No ___	Total		___	___
Model(s) size L, W, H _____	Payable to Ship Modelers Association Conference			
Others in party _____	Sorry, no guarantee of refund after March 10, 1994.			
	Send Form to: Allan S. Ambruso			
	Western Ship Modelers Conference			
	16956 Sierra Vista Way			
	Cerritos, CA 90701			
	Telephone (310) 926-8376			

WESTERN SHIP MODEL CONFERENCE AND EXHIBIT

SCHEDULE OF EVENTS

Friday, March 25

9:00 AM and on: Registration in the Queen Mary Hotel Lobby.

6:30 PM: Reception and Cocktail party will be held in the Main Exhibit Hall. For dining after the Reception, Long Beach and the surrounding area has many fine restaurants to choose from as well as the fine dining aboard the Queen Mary.

Saturday, March 26

8:00 AM: Registration for late arrivals - Hotel.

9:00 AM: Technical sessions will be held during the day. Lunch will be up to the individuals. The scheduled speakers are:

Dr. Clayton Feldman: "Ship Modeling With an Eye Toward Publication"

Bob Crawford: "Star of India and Other Vessels of the San Diego Maritime Museum"

Ray Morton: "Old Ironsides - Its Not All Black and White"

Dick Cunningham: "Aboriginal and Native Watercraft - Research and Construction Techniques"

Don Dressel: "Rigging Techniques With Emphasis on the Soveriegn of the Seas of 1637"

Colin Ratliff: "Building Models Using the Design and Mold Loft Process of American Naval Architects"

6:30 PM: Social Hour, cash bar, Queen Salon.

7:30 PM: Banquet in the Queen Salon.

Sunday, March 27

9:00 AM to Noon: Round Table discussions with the speakers from the technical sessions in the Main Exhibit Hall.

12 Noon: The Conference is offically over.

Thanks to the Ship Modelers Assc. of Fullerton for this info

# 1994 Model Yacht Pond Calendar

Jan.

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## January

- 1 New Year's Day  
Guild AM/ Sail PM
- 2 12:00pm Sail Points
- 4 12:00pm Schooners
- 8 Guild AM/ Sail PM
- 9 Power Practice
- 15 Guild AM/ Sail PM
- 16 Power Practice
- 22 Guild AM/ Sail PM  
7:30pm Argonauts Awards Banquet
- 23 Power Practice
- 29 Guild AM/ Sail PM
- 30 8:30am Power Points

## February

- 1 12:00pm Schooners
- 5 Guild AM/ Sail PM
- 6 12:00pm Sail Points
- 12 10:00am Mid-Winter Sail Regatta
- 13 10:00am Mid-Winter Sail Regatta
- 14 Valentine's Day
- 19 Guild AM/ Sail PM
- 20 Power Practice
- 26 Guild AM/ Sail PM
- 27 8:30am Power Points

## March

- 1 12:00pm Schooners
- 5 Guild AM/ Sail PM
- 6 12:00pm Sail Points
- 12 Ship Modelers Guild Regatta
- 13 Power Practice
- 19 Guild AM/ Sail PM
- 20 8:30am 1/8 Scale Hydro Racing
- 26 Guild AM/ Sail PM
- 27 8:30am Power Points

## April

- 2 Guild AM/ Sail PM
- 3 Daylight Savings--set ahead 1 hour  
Easter  
12:00pm Sail Points
- 5 12:00pm Schooners
- 9 Guild AM/ Sail PM

## April

- 10 Power Practice
- 16 Guild AM/ Sail PM
- 17 8:30am Power Points
- 23 10:00am Spring Sail Regatta
- 24 10:00am Spring Sail Regatta
- 30 Guild AM/ Sail PM

## May

- 1 12:00pm Sail Points
- 3 12:00pm Schooners
- 7 Guild AM/ Sail PM
- 8 Mother's Day  
Power Practice
- 14 Ship Modelers Guild Regatta
- 15 10:00am R/C Festival
- 21 Guild AM/ Sail PM
- 22 8:30am Power Points
- 28 District 19 Outboard Race
- 29 District 19 Outboard Race
- 30 Memorial Day (Observed)  
1/8 Scale Hydro Race

## June

- 4 Guild AM/ Sail PM
- 5 12:00pm Sail Points
- 7 12:00pm Schooners
- 11 Guild AM/ Sail PM
- 12 Power Practice
- 17 3:00pm Ship Modelers Guild Regatta  
Setup
- 18 Ship Modelers Guild Regatta
- 19 Father's Day  
Ship Modelers Guild Regatta
- 25 Guild AM/ Sail PM
- 26 8:30am Power Points

## July

- 2 Guild AM/ Sail PM
- 3 Power Practice
- 4 Independence Day
- 5 12:00pm Schooners
- 9 10:00am Summer Sail Regatta
- 10 10:00am Summer Sail Regatta
- 14 NAMBA Nationals Set up/Practice

July

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# 1994 Model Yacht Pond Calendar

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- July**
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- 15 NAMBA Nationals Set up/Practice
  - 16 NAMBA Nationals
  - 17 NAMBA Nationals
  - 18 NAMBA Nationals
  - 19 NAMBA Nationals
  - 20 NAMBA Nationals
  - 21 NAMBA Nationals
  - 22 NAMBA Nationals
  - 23 NAMBA Nationals
  - 24 NAMBA Nationals Take down
  - 30 Guild AM/ Sail PM
  - 31 8:30am Power Points

- August**
- 
- 2 12:00pm Schooners
  - 6 Guild AM/ Sail PM
  - 7 12:00pm Sail Points
  - 12 Race Week Tune-up
  - 13 Race Week '94
  - 14 Race Week '94
  - 15 Race Week '94
  - 16 Race Week '94
  - 17 Race Week '94
  - 18 Race Week '94
  - 19 Race Week '94
  - 20 Race Week '94
  - 21 Race Week '94
  - 27 Ship Modelers Guild Regatta
  - 28 8:30am Power Points

- September**
- 
- 2 District 19 Heat Racing Setup
  - 3 District 19 Heat Racing
  - 4 District 19 Heat Racing
  - 5 Labor Day  
1/8 Scale Hydro Race
  - 6 12:00pm Schooners
  - 10 Guild AM/ Sail PM
  - 11 12:00pm Sail Points/ Picnic
  - 17 Muncey Memorial 1/8 Scale Hydro Race  
Pay Parking
  - 18 Pay Parking/Restricted Access
  - 24 Guild AM/ Sail PM
  - 25 8:30am Power Points

- October**
- 
- 1 Guild AM/ Sail PM
  - 2 12:00pm Sail Points
  - 4 12:00pm Schooners
  - 8 Guild AM/ Sail PM
  - 9 Power Practice
  - 15 Guild AM/ Sail PM
  - 16 S.D Ship Modelers Forum Regatta
  - 22 Guild AM/ Sail PM
  - 23 8:30am Power Points
  - 29 10:00am Fall Sail Regatta
  - 30 Daylight Savings--set back 1 hour  
10:00am Fall Sail Regatta
  - 31 Halloween

- November**
- 
- 1 12:00pm Schooners
  - 5 Guild AM/ Sail PM
  - 6 12:00pm Sail Points
  - 11 Veterans Day
  - 12 Guild AM/ Sail PM
  - 13 Power Practice
  - 19 Guild AM/ Sail PM
  - 20 Power Practice
  - 24 Thanksgiving
  - 26 Guild AM/ Sail PM
  - 27 8:30am Power Points

- December**
- 
- 3 10:00am Winter Sail Regatta
  - 4 10:00am Winter Sail Regatta
  - 6 12:00pm Schooners
  - 10 Guild AM/ Sail PM
  - 11 12:00pm Sail Points
  - 17 Guild AM/ Sail PM
  - 18 8:30am Power Points
  - 24 Guild AM/ Sail PM
  - 25 Christmas  
Power Practice
  - 31 Guild AM/ Sail PM

**July**

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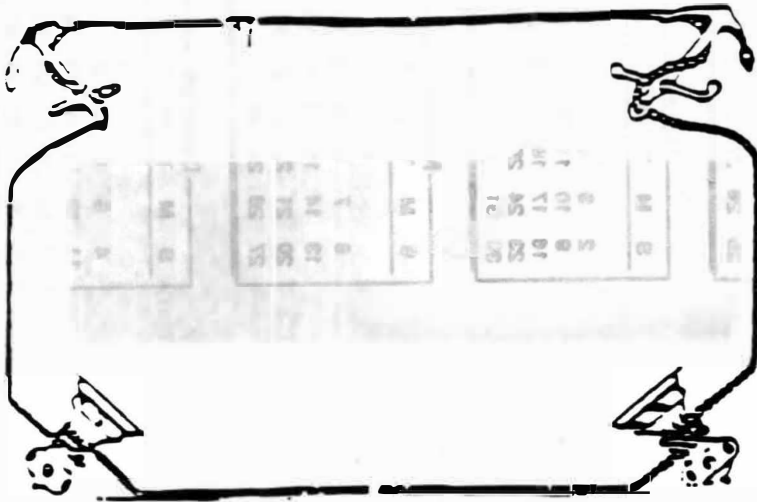
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San Diego Ship Modelers Guild  
San Diego Maritime Museum Assoc. of SD

San Diego Ship Modelers Guild  
Officers for 1993

Master  
First Mate  
Purser  
Logkeeper/Secretary  
Newsletter Editors

Steering Committee

Regatta Commodore

Bob Crawford /redacted/  
Jim Hawkins /redacted/  
Ed White /redacted/  
Bob Cornell /redacted/  
Fred Fraas /redacted/  
Gordon Jones /redacted/  
Bob Wright /redacted/  
Ed White /redacted/  
Bob O'Brien /redacted/  
Jim Hawkins /redacted/

Schedule of Activities:

Meetings --Third Thursday of the month  
7:00PM Social; 07:30PM Meeting

Static Workshops -- (discontinued)

R/C Operations --Saturday mornings at the  
Model Yacht Pond. (Mission Bay)

Annual Regatta-- Third weekend in June  
\*\*\*\*\*

Membership:

Dues are \$15 annually  
(\$7.50 after July 1st)

We strongly encourage  
all to join the San Diego  
Maritime Museum as express-  
ion of appreciation for  
the facilities they provide  
for our benefit.